

Job Description: Business Analyst/Delivery Sr. Manager/AVP

The Job Purpose:

The Business Analyst/Delivery Sr. Manager/AVP will be required to lead and manage the requirement gathering both internally/externally, design Solutions and manage project deliveries across clients.

Responsibilities:

Following section details the responsibilities of the Business Analyst/Delivery Sr. Manager/AVP:

- Act as the Technical/PM SPOC for the Clients and support inhouse Sales teams in making the service delivery.
- Lead all discussions with both Internal and Client Technical/Infra teams for gathering technical requirements.
- Work in sync with the product development team and develop sustainable and commercially viable products.
- Take complete ownership of the formulating the technical delivery documents for the assigned project(s).
- Align the project plan with internal and external stakeholders and ensure timely delivery/launch of the service.
- Build lasting relationships with customers.
- Prepare sales proposals and responses to RFPs/RFIs as needed from time to time.
- Preparation of presentations about the products or services with all their values for the usage of the sales department.

Requirements:

- 10+ years of Experience as a Business Analyst/Delivery Manager.
- Technically qualified as a BE/B-tech. A postgraduate Degree is a plus.
- Experience in formulating technical proposals, RFP's/RFI's responses and POCs.
- Experience working with/delivering to Telecom Operators in India and abroad.
- Excellent Documentation skills
- Good interpersonal, and communication skills.
- Ability to initiate/drive conversations and make a lasting impact.
- Well versed with Project management using Agile working principles
- Analytical skills and the ability to recognize the demands on the side of the clients.
- Solution-oriented analytical skills.

Job Location

4-6 months in Dehradun and then move to Dubai.

Please mail your resume at: hire@torcai.com